



KANNALAND
MUNISIPALITEIT | MUNICIPALITY

**Performance Agreement
for the financial year 1 July 2023 – 30 June
2024**

**DIRECTOR: FINANCIAL SERVICES
CHIEF FINANCIAL OFFICER**

*J. S. H.P.
J.S.
J. M. Antunes*

PERFORMANCE AGREEMENT

MADE AND ENTERED INTO BY AND BETWEEN KANNALAND MUNICIPALITY
HEREBY REPRESENTED BY:

THE MUNICIPAL MANAGER

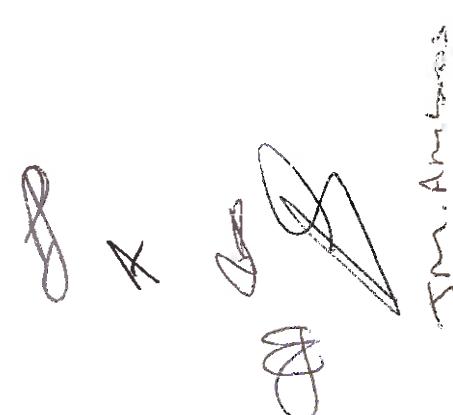
.....**MR MORNE HOOGBAARD**.....
(herein and after referred as Employer)

AND

CHIEF FINANCIAL OFFICER

....**MS ROSLIN SAPTOE**.....
(herein and after referred as Employee)

FOR THE FINANCIAL YEAR:
01 JULY 2023 – 30 JUNE 2024



Handwritten signatures of the Municipal Manager and Chief Financial Officer are present at the bottom right of the document. The signatures are in black ink and appear to be "M. A. Hoogbaard" and "R. Saptoe".

1. INTRODUCTION

- 1.1 The Employer, duly represented by Mr Morne Hoogbaard, in his capacity as the Municipal Manager, has entered into a contract of employment with the Employee, Ms Roslyn Saptoe, in the capacity as Chief Financial Officer, in terms of section 57(1)(a) of the Local Government: Municipal Systems Act 32 of 2000 ("the Systems Act"). The Employer and the Employee are hereinafter referred as "the Parties";
- 1.2 Section 57(1)(b) of the Systems Act, read with the Contract of Employment concluded between the parties, requires the Parties to conclude an annual performance agreement;
- 1.3 The Parties wish to ensure that they are clear about the goals to be achieved, and secure the commitment of the Employee to a set of outcomes that will promote local government goals; and
- 1.4 The Parties wish to ensure that there is compliance with Sections 57(4B) and 57(5) of the Systems Act.

2. INTERPRETATION

- 2.1 In this Agreement the followings terms will have the meaning ascribed thereto:
 - 2.1.1 "this Agreement" – means the performance agreement between the Employer and the Employee and the Annexures thereto;
 - 2.1.2 "the Municipal Manager" – means the municipal manager is the head of administration of the Municipality constituted in terms of Section 54 of the Local Government: Municipal Systems Act 32 of 2000 ("amendment");
 - 2.1.3 "the Employee" means the Director appointed in terms of Section 56 of the Municipal Systems Act;
 - 2.1.4 "the Employer" means the Kannaland Municipality; and
 - 2.1.5 "the Parties" means the Employer and Employee.



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3. PURPOSE OF THIS AGREEMENT

- 3.1 To comply with the provisions of Section 57(1)(b), (4B) and (5) of the Systems Act as well as the Contract of Employment entered into between the Parties;
- 3.2 To specify objectives and targets established for the Employee and to communicate to the Employee the Employer's expectations of the Employee's performance targets and accountabilities;
- 3.3 To specify accountabilities as set out in the Performance Plan (Annexure A);
- 3.4 To monitor and measure performance against set targeted outputs and outcomes;
- 3.5 To establish a transparent and accountable working relationship;
- 3.6 To appropriately reward the employee in accordance with section 12 of this agreement; and
- 3.7 To give effect to the Employer's commitment to a performance-orientated relationship with the Employee in attaining improved service delivery.

4. COMMENCEMENT AND DURATION

- 4.1 Irrespective the date of signature of this agreement, it will be effective and commence on and from 1 July 2023 and will remain in force until 30 June 2024 where-after a new Performance Agreement shall be concluded between the parties for the next financial year or any portion thereof;
- 4.2 The Parties shall conclude a new Performance Agreement that replaces this Agreement at least once a year by not later than 31st of July of the succeeding financial year;
- 4.3 This Agreement shall terminate on the termination of the Employee's contract of employment for any reason;
- 4.4 If at any time during the validity of the agreement the work environment alters to the extent that the contents of the agreement are no longer appropriate, the contents must by mutual agreement between the parties, immediately be revised; and
- 4.5 Any significant amendments or deviations must take cognizance of the requirements of sections 34 and 42 of the Municipal Systems Act and Regulation 4(5) of the Regulations.



The image shows four handwritten signatures in black ink. From left to right, they are: a signature starting with 'S', a signature starting with 'R', a signature starting with 'T', and a signature starting with 'J'. These likely represent the initials of the four individuals mentioned in the list above.

5. PERFORMANCE OBJECTIVES

5.1 The Performance Plan (Annexure A) sets out –

- 5.1.1 The performance objectives and targets that must be met by the Employee;
- 5.1.2 The timeframes within which those performance objectives and targets must be met; and
- 5.1.3 The competencies (Annexure B – definitions in terms of Regulation 21 of 17 January 2014) required to operate effectively as senior managers in the local government environment.

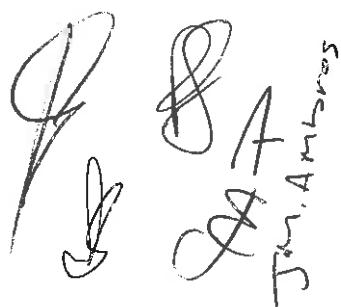
5.2 The performance objectives and targets reflected in Annexure A are set by the Employer in consultation with the Employee and based on the Integrated Development Plan, Service Delivery and Budget Implementation Plan (SDBIP) and the Budget of the Employer, and shall include:

- 5.2.1 Key objectives that describe the main tasks that need to be done;
 - 5.2.2 Key performance indicators that provide the details of the evidence that must be provided to show that a key objective has been achieved by the employee;
 - 5.2.3 Target dates that describe the timeframe in which the targets must be achieved; and
 - 5.2.4 Weightings showing the relative importance of the key objectives to each other.
- 5.3 The Personal Development Plan (Annexure C) sets out the Employee's personal development requirements in line with the objectives and targets of the Employer; and
- 5.4 The Employee's performance shall, in addition, be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan.

6. PERFORMANCE MANAGEMENT SYSTEM

6.1 The Employee agrees to participate in the performance management system that the Employer adopted for the employees of the Employer;

6.2 The Employee accepts that the purpose of the performance management system will be to provide a comprehensive system with specific performance standards to assist the employees and service providers to perform to the standards required;



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- 6.3 The Employer must consult the Employee about the specific performance standards and targets that will be included in the performance management system applicable to the Employee;
- 6.4 The Employee undertakes to actively focus on the promotion and implementation of the key performance indicators (including special projects relevant to the employee's responsibilities) within the local government framework;
- 6.5 The criteria upon which the performance of the Employee shall be assessed shall consist of two components, Operational Performance and Competencies both of which shall be contained in the Performance Agreement;
- 6.6 The Employee's assessment will be based on his performance in terms of the outputs/outcomes (performance indicators) identified as per attached Performance Plan, which are linked to the KPAs, and will constitute 80% of the overall assessment result as per the weightings agreed to between the Employer and Employee;

KEY PERFORMANCE AREAS
KPA 1: Reliable Infrastructure
KPA 2: Adequate Basic Service Delivery
KPA 3: Safe Communities
KPA 4: Socio and Local economic development
KPA 5: Good Governance
KPA 6: Efficient Workforce
KPA 7: Financial Viability

- 6.7 The Competencies will make up the other 20% of the Employee's assessment score. The Competencies are split into two groups, **leading** competencies that drive strategic intent and direction and **core** competencies, which drive the execution of the leading competencies (set out in Annexure B).

7. PERFORMANCE ASSESSMENT

- 7.1 The Performance Plan (Annexure A) to this Agreement sets out key performance indicators and competencies that needs to be evaluated at set intervals in terms of –
- 7.1.1 The standards and procedures for evaluating the Employee's performance;
- 7.2 Despite the establishment of agreed intervals for evaluation, the Employer may in addition review the Employee's performance at any stage while the contract of employment remains in force;
- 7.3 Personal growth and development needs identified during any performance review discussion must be documented in a Personal Development Plan as well as the actions agreed to and implementation must take place within a set time frame.

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7.4 The Employee's performance will also be measured in terms of contributions to the goals and strategies set out in the Employer's Integrated Development Plan (IDP) as described in 7.6 – 7.13 below;

7.5 The Employee shall submit quarterly performance reports (SDBIP) and a comprehensive annual performance report at least one week prior to the performance assessment meetings to the Evaluation Panel Chairperson for distribution to the panel members for preparation purposes;

7.6 Assessment of the achievement of results as outlined in the performance plan

7.6.1 Each KPI or group of KPIs shall be assessed according to the extent to which the specified standards or performance targets have been met (qualitative and quantitative) and with due regard to ad-hoc tasks that had to be performed under the KPI;

7.6.2 A rating on the five-point scale described in 7.9 below shall be provided for each KPI or group of KPIs which will then be multiplied by the weighting to calculate the final score;

7.6.3 The Employee shall submit his self-evaluation to the Employer prior to the formal assessment;

7.6.4 In the instance where the employee could not perform due to reasons outside the control of the employer and employee, the KPI will not be considered during the evaluation. The employee should provide sufficient evidence in such instances; and

7.6.5 An overall score will be calculated based on the total of the individual scores calculated above.

7.7 Assessment of the Competencies:

7.7.1 Each Competency shall be assessed in terms of the descriptions provided (Annexure B) during the mid-year and year-end reviews;

7.7.2 A rating on the five-point scale described 7.10 below shall be provided for each Competency which will then be multiplied by the weighting to calculate the final score; and

7.7.3 An overall score shall be calculated based on the total of the individual scores calculated above.

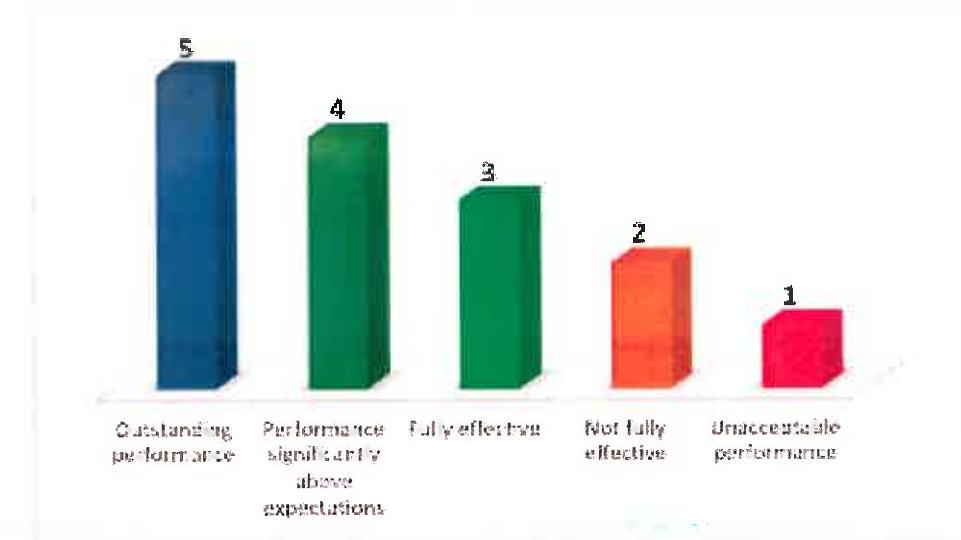
7.8 Overall rating

7.8.1 An overall rating is calculated by adding the overall scores as calculated in 7.6.5 and 7.7.3 above; and

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7.8.2 Such an overall rating represents the outcome of the performance appraisal.

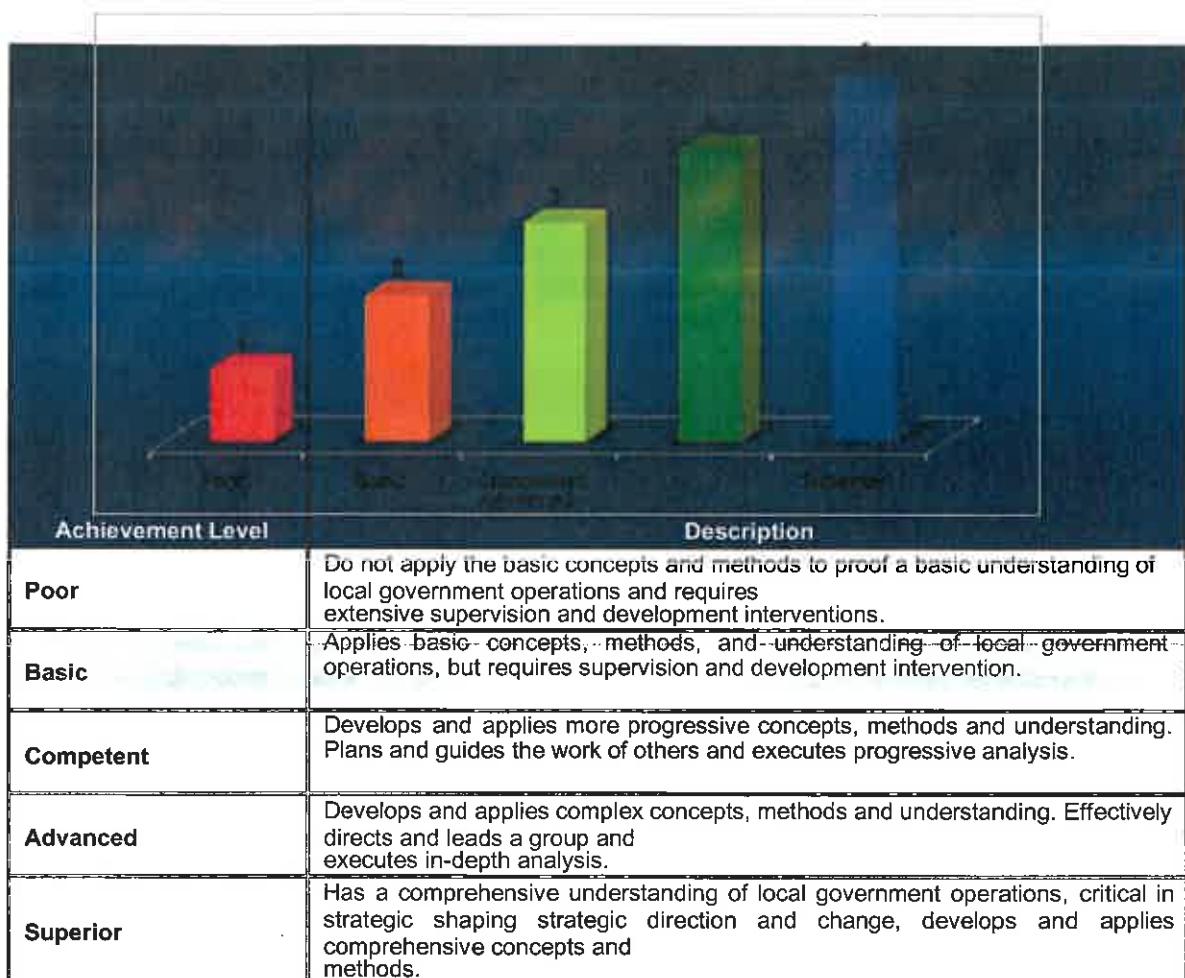
7.9 The assessment of the performance of the Employee will be based on the following rating scale for KPIs:



Terminology	Description
Outstanding performance	Performance far exceeds the standard expected of an employee at this level. The appraisal indicates that the Employee has achieved above fully effective results against all performance criteria and indicators as specified in the PA and Performance plan and maintain this in all areas of responsibility throughout the year.
Performance significantly above expectations	Performance is significantly higher than the standard expected in the job. The appraisal indicates that the Employee has achieved above fully effective results against more than half of the performance criteria and indicators and fully achieved all others throughout the year.
Fully effective	Performance fully meets the standards expected in all areas of the job. The appraisal indicates that the Employee has fully achieved effective results against all significant performance criteria and indicators as specified in the PA and Performance Plan.
Not fully effective	Performance is below the standard required for the job in key areas. Performance meets some of the standards expected for the job. The review/assessment indicates that the employee has achieved below fully effective results against more than half the key performance criteria and indicators as specified in the PA and Performance Plan.
Unacceptable performance	Performance does not meet the standard expected for the job. The review/assessment indicates that they employee has achieved below fully effective results against almost all of the performance criteria and indicators as specified in the PA and Performance Plan. The employee has failed to demonstrate the commitment or ability to bring performance up to the level expected in the job despite management efforts to encourage improvement.

[Handwritten signatures]
Ambres

7.10 The assessment of the competencies will be based on the following rating scale:



7.11 For purposes of evaluating the annual performance of the Employee, an evaluation panel constituted of the following persons shall be established –

7.11.1 Municipal Manager;

7.11.2 Municipal Manager from another municipality;

7.11.3 Chairperson of the Performance Audit Committee or in his/her absence thereof, the Chairperson of the Audit Committee; and

7.11.4 The Member of the Mayoral Committee (Portfolio Chairperson).



Jim Andrews

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- 7.12 The Municipal Manager will evaluate the performance of the Employee as at the end of the 1st, 2nd, 3rd and 4th quarters and document a summary of the discussions;
- 7.13 The Municipal Manager will evaluate core competencies at mid-year and annual evaluations.

8. SCHEDULE FOR PERFORMANCE REVIEWS

- 8.1 The performance of the Employee in relation to his performance agreement shall be reviewed for the following quarters with the understanding that the reviews in the first and the third quarter may be verbal if performance is satisfactory:

Quarter	Months	Review completed by
1	July - September	31 October 2023 (informal)
2	October - December	28 February 2024 (formal)
3	January - March	30 April 2024 (informal)
4	April – June Annual Performance Evaluations	30 September 2024(formal)

- 8.2 The Employer will keep a record of the mid-year and annual assessment meetings;
- 8.3 Performance feedback will be based on the Employer's assessment of the Employee's performance;
- 8.4 The Employer will be entitled to review and make reasonable changes to the provisions of Annexure A from time to time for operational reasons. The Employee will be fully consulted before any such change is made; and
- 8.5 The Employer may amend the provisions of Annexure A whenever the performance management system is adopted, implemented and/or amended as the case may be. In that case, the Employee will be fully consulted before any such change is made.

9. DEVELOPMENTAL REQUIREMENTS

- 9.1 The Personal Development Plan (PDP) for addressing developmental gaps is attached as Annexure C. Such Plan may be implemented and/or amended as the case may be after the assessment. In that case, the Employee will be fully consulted before any such change or plan is made.

10. OBLIGATIONS OF THE EMPLOYER

- 10.1 The Employer will-

- 10.1.1 Create an enabling environment to facilitate effective performance by the

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employee;

- 10.1.2 Provide access to skills development and capacity building opportunities;
- 10.1.3 Work collaboratively with the Employee to solve problems and generate solutions to common problems that may impact on the performance of the Employee;
- 10.1.4 On the request of the Employee delegate such powers reasonably required by the Employee to enable him to meet the performance objectives and targets established in terms of this Agreement; and
- 10.1.5 Make available to the Employee such resources as the Employee may reasonably require from time to time assisting him to meet the performance objectives and targets established in terms of this Agreement.

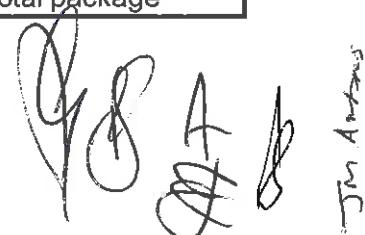
11. CONSULTATION

- 11.1 The Employer agrees to consult the Employee timeously where the exercising of its powers will have amongst others-
 - 11.1.1 A direct effect on the performance of any of the Employee's functions;
 - 11.1.2 Commit the Employee to implement or to give effect to a decision made by the Employer; and
 - 11.1.3 A substantial financial effect on the Employer.
- 11.2 The Employer agrees to inform the Employee of the outcome of any decisions taken pursuant to the exercise of powers contemplated in clause 13.1 as soon as is practicable to enable the Employee to take any necessary action without delay.

12. REWARD

- 12.1 The evaluation of the Employee's performance will form the basis for acknowledging outstanding performance or correcting unacceptable performance;
- 12.2 The payment of the performance bonus is determined by the performance score obtained during the 4th quarter and as informed by the quarterly performance assessments;
- 12.3 The performance bonus will be awarded based on the following scheme:

Performance Rating		Bonus Calculation
0% - 64%	Poor Performance	0% of total package
65% - 69%	Average Performance	5% of total package
70% - 74%	Fair Performance	9% of total package
75% - 79%	Good Performance	11% of total package



Jim Antonius

80% - 100%	Excellent Performance	14% of total package
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- 12.4 in the event of the Employee terminating his services during the validity period of this Agreement, but only after three months after the start of this agreement's inception date, the Employee's performance will be evaluated for the period during which he/she was employed and he/she will be entitled to a pro-rata performance bonus based on his/her evaluated performance for the period of actual service; and
- 12.5 The Employer will submit the total score of the annual assessment and of the Employee, to the full Council for purposes of recommending the bonus allocation.

13. MANAGEMENT OF EVALUATION OUTCOMES

- 13.1 Where the Employer is, any time during the Employee's employment, not satisfied with the Employee's performance with respect to any matter dealt with in this Agreement, the Employer will give notice to the Employee to attend a meeting;
- 13.2 The Employee will have the opportunity at the meeting to satisfy the Employer of the measures being taken to ensure that his performance becomes satisfactory and any programme, including any dates, for implementing these measures;
- 13.3 Where there is a dispute or difference as to the performance of the Employee under this Agreement, the Parties will confer with a view to resolving the dispute or difference; and
- 13.4 In the case of unacceptable performance, the Employer shall –
- 13.4.1 Provide systematic remedial or developmental support to assist the Employee to improve his performance; and
- 13.4.2 After appropriate performance counselling and having provided the necessary guidance and/or support as well as reasonable time for improvement in performance, the Employer may consider steps to terminate the contract of employment of the Employee on grounds of unfitness or incapacity to carry out his or her duties.

14. DISPUTE RESOLUTION

- 14.1 In the event that the Employee is dissatisfied with any decision or action of the Employer in terms of this Agreement, or where a dispute or difference arises as to the extent to which the Employee has achieved the performance objectives and targets established in terms of this Agreement, the Employee may within three (3) business days, meet with the Employer with a view to resolving the issue. The Employer will record the outcome of the meeting in writing.
- 14.2 If the Parties cannot resolve the issues within ten (10) business days, an

independent arbitrator, acceptable to both parties, will be appointed to resolve the matter within thirty (30) business days; and

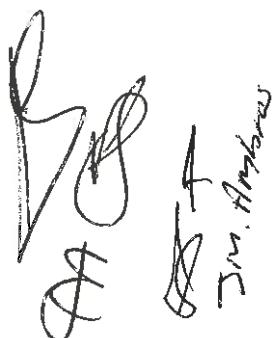
14.3 In the instances where the matters referred to in 14.2 were not successful, the matter should be referred to the MEC for Local Government in the Province within thirty (30) days of receipt of a formal dispute from the Employee or any other person appointed by the MEC; and

14.4 In the event that the mediation process contemplated above fails, the relevant clause of the Contract of Employment shall apply.

15. GENERAL

15.1 The contents of this agreement and the outcome of any review conducted in terms of Annexure A may be made available to the public by the Employer; and

15.2 Nothing in this agreement diminishes the obligations, duties or accountabilities of the Employee in terms of his contract of employment, or the effects of existing or new regulations, circulars, policies, directives or other instruments.



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Thus done and signed at LADISIMI on the 13 day of 09 of 2023.

AS WITNESSES:

1. Jaffer



MUNICIPAL MANAGER

2. JM Ambros

Thus done and signed at LADISIMI on the 13 day of 09 of 2023.

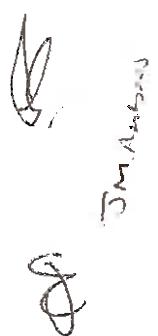
AS WITNESSES:

1. Ahu



DIRECTOR: FINANCIAL
SERVICES CFO

2. Bomingo



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Performance Plan

CHIEF FINANCIAL OFFICER


Mr. Anil Joshi

The Performance Plan sets out:

- a) Key Performance Areas that the employee should focus on, performance objectives, key performance indicators and targets that must be met within a specific timeframe; and
- b) The Competencies required from employees prescribed in the Regulations on the appointment and conditions of employment of senior managers, R21 of 2014.

Performance should be evaluated:

- a) Quarterly of which the annual evaluation must be done by the panel as constituted in the agreement;
- b) Performance should be assessed on a scale of 1 - 5 as outlined in the agreement;
- c) In the instance where an indicator do not have a target or is not applicable due to valid reason or where the performance could not be delivered for a valid reason outside of the control of employee, the indicator will not be evaluated, the weighting will be cancelled and the score total will be re-calculated to calculate the final score;
- d) The employee must submit his/her assessment of his/her own performance to the employer three days prior to the assessment date.



Sam Antonio



Sam Antonio

KEY PERFORMANCE INDICATORS

The key performance areas, the performance objectives, key performance indicators and targets that must be met within the agreed timeframe are described below.

The assessment of these performance indicators will account for **eighty percent** of the total employee assessment score.

Ref No	MUNICIPAL KPA	Key Performance Indicator (KPI)	Unit of Measurement	Baseline	Portfolio of evidence	Targets				Weight
						Q1	Q2	Q3	Q4	
SDBIP GRAPH	ALL	Manage and achieve 80% of the KPI's of the sub-directorate: Assets	80% of the KPI's of the directorate have been met as per SDBIP Dashboard report	80%	Updated SDBIP and report	80%	80%	80%	80%	80%
SDBIP GRAPH	ALL	Manage and achieve 80% of the KPI's of the sub-directorate: Financial Reporting	80% of the KPI's of the directorate have been met as per SDBIP Dashboard report	80%	Updated SDBIP and report	80%	80%	80%	80%	80%
SDBIP GRAPH	ALL	Manage and achieve 80% of the KPI's of the sub-directorate: Expenditure	80% of the KPI's of the directorate have been met as per SDBIP Dashboard report	80%	Updated SDBIP and report	80%	80%	80%	80%	80%
SDBIP GRAPH	ALL	Manage and achieve 80% of the KPI's of the sub-directorate: Supply Chain Management	80% of the KPI's of the directorate have been met as per SDBIP Dashboard report	80%	Updated SDBIP and report	80%	80%	80%	80%	80%
SDBIP GRAPH	ALL	Manage and achieve 80% of the KPI's of the sub-directorate: ICT	80% of the KPI's of the directorate have been met	80%	Updated SDBIP and report	80%	80%	80%	80%	80%

Ref No	MUNICIPAL KPA	Key Performance Indicator (KPI)	Unit of Measurement	Baseline	Portfolio of evidence	Targets			Weight
						Q1	Q2	Q3	
			as per SDBIP Dashboard report						
NKPI 1	KPA 2: To Provide adequate Services and improve our Public relations	Number of formal residential properties that receive piped water connected to the municipal water infrastructure network annually as at 30 June 2024	Number of formal residential properties which are billed for water services as at 30 June 2024	4690	Debtors listing from samras	4935	4942	4656	4665
NKPI 2	KPA 2: To Provide adequate Services and improve our Public relations	Provision of electricity to formal residential account holders connected to the municipal electrical infrastructure network for both credit and prepaid electrical metering. No of formal residential properties connected to the municipal electrical infrastructure network (excluding Eskom areas) annually as at 30 June 2024.	Number of formal residential properties which are billed for electricity/prepaid electricity (Excluding Eskom areas) services as at 30 June 2024	3865	-	3820	3830	3350	3400
NKPI 3	KPA 2: To Provide adequate Services and improve our Public relations	Provision of sanitation/sewage services to formal residential account holders which are connected to the municipal waste water/sanitation/sewage network and billed for services annually as at 30 June 2024.	Number of formal residential properties which are billed for sewerage services in accordance with the SAMRAS financial system as at 30 June 2024.	4265	Debtors listing from samras	4463	4470	4247	4250

*Jean Ambras**A**G**- 4 -**G*

Annexure A

2023/24

Ref No	MUNICIPAL KPA	Key Performance Indicator (KPI)	Unit of Measurement	Baseline	Portfolio of Evidence	Targets				Weight.
						Q1	Q2	Q3	Q4	
NKPI 4	KPA 2: To Provide adequate Services and improve our Public relations	Number of formal residential properties for which refuse is removed once per week and billed for the service as at 30 June 2024	Number of residential properties which are billed for refuse removal services as at 30 June 2024	4553	Debtors listing from samras	4805	4810	4546	4550	
NKPI 5	KPA 2: To Provide adequate Services and improve our Public relations	Provision of electricity to informal residential account areas in the designated informal areas which are connected to the municipal electrical infrastructure network for pre-paid electrical metering annually as at 30 June 2024.	Number of residential prepaid meters registered on the SINTEL/Utilities world financial system in the designated informal areas.	199	Indigent listing	150	150	165	175	
NKPI 6	KPA 2: To Provide adequate Services and improve our Public relations	No of households with access to free basic services (as per indigent register annually) by 30 June 2024.	No of households with access to free basic services as per indigent register.	2290	Indigent listing	2340	2540	2150	2200	
NKPI 7	KPA 2: To Provide adequate Services and improve our Public relations	Provision of free basic electricity to indigent account holders connected to the municipal electrical infrastructure network annually as at 30 June 2024.	No of indigent account holders receiving free basic electricity which are connected to the municipal infrastructure network.	1606	Indigent listing	2100	2540	1560	1600	
NKPI 8	KPA 2:	Provision of free basic sanitation services to	Number of indigent account holders receiving	2290	Indigent listing	2100	2540	2150	2200	

Annexure A

2023/24

Ref No	MUNICIPAL KPA	Key Performance Indicator (KPI)	Unit of Measurement	Baseline	Portfolio of evidence	Q1	Q2	Q3	Q4	Targets	Weight
										Indigent listing	
	To Provide adequate Services and improve our Public relations	indigent account holders which are connected to the municipal waste water (sanitation/sewage) network and are billed for sewerage service, irrespective of the number of water toilets annually as at 30 June 2024.	free basic sanitation in terms of Equitable share requirements.							2150	
NKPI 9	KPA 2: To Provide adequate Services and improve our Public relations	Provision of clean piped water to indigent account holders which are connected to the municipal water infrastructure network annually as at 30 June 2024.	No of indigent account holders receiving free basic water.	2290	Indigent listing	2100	2540			2200	
NKPI 11	KPA 7: To Strive towards a financially sustainable municipality	((Cash and Cash Equivalents - Unspent Conditional Grants - Overdraft) + Short Term Investment) / Monthly Fixed Operational Expenditure excluding (Depreciation, Amortization, and Provision for Bad Debts, Impairment and Loss on Disposal of Assets)).	Financial Viability measured in terms of cost coverage ratio by 30 June 2024	0.16 months	AFS					1:3months	

Sr. Analysts

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Annexure A

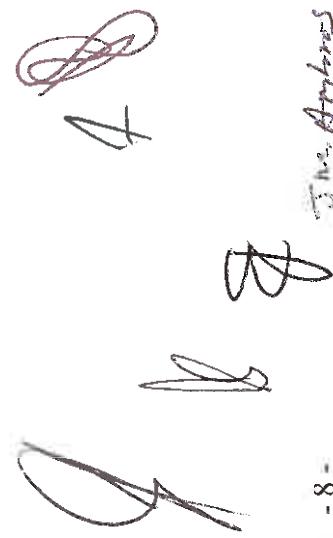
2023/24

Ref No	MUNICIPAL KPA	Key Performance Indicator (KPI)	Unit of Measurement	Baseline	Portfolio of evidence	Targets				Weight
						Q1	Q2	Q3	Q4	
NKPI 12	KPA 7: To Strive towards a financially sustainable municipality	Financial Viability measured in terms of debt coverage ratio for the financial year	Debt coverage ratio calculated as follows: (Total revenue received – Total grants)/debt service payments due within the year)	215,75%	Calculation of ratio	45%	45%			
	KPA 5: To Promote efficient and effective Governance with high levels of stakeholder participation	100% Reporting compliance by submitting S71, s72 and s52d reports within legislated timeframes 30 June 2024.	% of reporting on all compliance documents	100%	Proof of submission	100%	100%	100%		
KPI 29	KPA 7: To Strive towards a financially sustainable municipality	Budget for 2024/25 financial year approved by Council by 31 May 2024.	Number of budgets approved	1	Council resolution					1
KPI 34	KPA 7: To Strive towards a financially sustainable municipality	Achieve 80% year to date collection rate of revenue billed by 30 June 2024 (Total revenue collected / total billed)x100	% on ytd rate of payment rate	75.12%	Financial system (samsas) report					80%
KPI 35	KPA 7: To Strive towards a financially sustainable municipality	Conduct monthly reconciliation of the bank account within 10 working days	Number of reconciliations completed	12	Completed recons	3	3	3	3	
KPI 36	KPA 7: To Strive towards a									

Annexure A

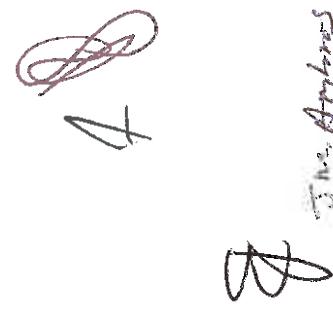
2023/24

Ref No	MUNICIPAL KPA	Key Performance Indicator (KPI)	Unit of Measurement	Baseline	Portfolio of evidence ^b validated by the BTO	Targets				Weight
						Q1	Q2	Q3	Q4	
KPI 37	KPA 7: To Strive towards a financially sustainable municipality	Financial Statements submitted to the Auditor-General by end of August 2023	Number of completed annual financial statements to be submitted to the Auditor-General	0	Proof of submission	1				
KPI 38	KPA 7: To Strive towards a financially sustainable municipality	Submit an adjustment budget to Council for approval by 28 February 2024	Number of adjustment budget approved	1	Council Resolution					
					TOTAL					80









COMPETENCIES

The competencies required from employees prescribed in the Regulations on the appointment and conditions of employment of senior managers, R21 of 2014. The assessment of these competencies will account for **twenty percent** of the total employee assessment score.

Annexure B describes the different achievement levels for each Competency and should therefore form part of this section of the Performance Plan.

Competency	Definition	LEADING COMPETENCIES	Weight
Strategic direction and leadership	Provide and direct a vision for the institution, and inspire and deploy others to deliver on the strategic institutional mandate. It includes:	<ul style="list-style-type: none"> • Impact and influence • Institutional performance management • Strategic planning and management • Organisational awareness 	1.67
People management	Effectively manage, inspire and encourage people, respect diversity, optimise talent and build and nurture relationships in order to achieve institutional objectives. It includes:	<ul style="list-style-type: none"> • Human capital planning and development • Diversity management • Employee relations management • Negotiation and dispute management 	1.67
Programme and project management	Able to understand program and project management methodology; plan, manage, monitor and evaluate specific activities in order to deliver on set objectives. It includes:	<ul style="list-style-type: none"> • Program and project planning and implementation • Service delivery management • Program and project monitoring and evaluation 	1.67
Financial management	Able to compile, plan and manage budgets, control cash flow, institute financial risk management and administer procurement processes in accordance with recognised financial practices. Further to ensure that all financial transactions are managed in an ethical manner. It includes:	<ul style="list-style-type: none"> • Budget planning and execution • Financial strategy and delivery • Financial reporting and delivery 	1.67
Change leadership	Able to direct and initiate transformation on all levels in order to successfully drive and implement new initiatives and deliver professional and quality services to the community. It includes:	<ul style="list-style-type: none"> • Change vision and strategy • Process design and improvement • Change impact monitoring and evaluation 	1.67



Competency	Definition	Weight
Governance leadership	Able to promote, direct and apply professionalism in managing risk and compliance requirements and apply a thorough understanding of governance practices and obligations. Further, able to direct the conceptualisation of relevant policies and enhance cooperative governance relationships. It includes: <ul style="list-style-type: none">• Policy formulation• Risk and compliance management• Cooperative governance	1.67
Moral competence	Able to identify moral triggers, apply reasoning that promotes honesty and integrity and display behaviour that reflects moral competence.	1.67
Planning and organising	Able to plan, prioritise and organise information and resources effectively to ensure the quality of service delivery and build efficient contingency plans to manage risk.	1.67
Analysis and innovation	Able to critically analyse information, challenges and trends to establish and implement fact-based solutions that are innovative to improve institutional processes in order to achieve key strategic objectives.	1.67
Knowledge and information management	Able to promote the generation and sharing of knowledge and information through various processes and media, in order to enhance the collective knowledge base of local government	1.67
Communication	Able to share information, knowledge and ideas in a clear, focused and concise manner appropriate for the audience in order to effectively convey, persuade and influence stakeholders to achieve the desired outcome.	1.67
Results and quality focus	Able to maintain high quality standards, focus on achieving results and objectives while consistency striving to exceed expectations and encourage others to meet quality standards. Further, to actively monitor and measure results and quality against identified objectives.	1.67
	TOTAL	20

Mr. S. M. Ambarus
Mr. J. G. J. van der Westhuizen
Mr. S. N. Naidoo

Competency Framework

 
Mr. Abubus 

CLUSTER:	COMPETENCY NAME :	LEADING COMPETENCIES		
		COMPETENCY DEFINITION:	ACHIEVEMENT LEVELS	SUPERIOR
	Strategic Direction and Leadership	<p>Provide and direct a vision for the institution, and inspire and deploy others to deliver on the strategic institutional mandate</p>	<p>BASIC</p> <ul style="list-style-type: none"> Understand Institutional and departmental strategic objectives, but lacks the ability to inspire others to achieve set mandate Describe how specific tasks link to institutional strategies but has limited influence in directing a strategy Has a basic understanding of institutional performance management, but lacks the ability to integrate systems into a collective whole Demonstrate basic understanding of key decision makers <p>COMPETENT</p> <ul style="list-style-type: none"> Give direction to a team in realising the institution's strategic mandate and set objectives Has a positive impact and influence on the morale, engagement and participation of team members Develop action plans to execute and guide strategy <p>ADVANCED</p> <ul style="list-style-type: none"> Evaluate all activities to determine value and alignment to strategic intent Display in-depth knowledge and understanding of strategic planning Align strategy and goals across all functional areas 	<ul style="list-style-type: none"> Structure and position the institution to local government priorities
				<ul style="list-style-type: none"> Actively use in-depth knowledge and understanding to develop and implement a comprehensive institutional framework Hold self-accountable for strategy execution and results <ul style="list-style-type: none"> Provide impact and influence through building and maintaining strategic relationships Create an environment that facilitates loyalty and innovation. Display a superior level of self-discipline and integrity in actions <ul style="list-style-type: none"> Integrate various systems into a collective whole to optimise institutional performance management Uses understanding of competing interests to maneuver successfully to a win/win outcome

CLUSTER :	LEADING COMPETENCIES		
COMPETENCY NAME :	Strategic Direction and Leadership		
COMPETENCY DEFINITION :	Provide and direct a vision for the institution, and inspire and deploy others to deliver on the strategic institutional mandate		
	ACHIEVEMENT LEVELS		
	BASIC	COMPETENT	ADVANCED
			<ul style="list-style-type: none"> ▪ Use understanding of power relationships and dynamic tensions among key players to frame communications and develop strategies, positions and alliances

J. M. Akbarz


CLUSTER :	COMPETENCY NAME :	COMPETENCY DEFINITION :	LEADING COMPETENCIES		
			BASIC	ACHIEVEMENT LEVELS	SUPERIOR
	People Management	Effectively manage, inspire and encourage people, respect diversity, optimize talent and build and nurture relationships in order to achieve institutional objectives	<ul style="list-style-type: none"> Participate in team goalsetting and problem solving Interact and collaborate with people of diverse backgrounds Aware of guidelines for employee development, but requires support in implementing development initiatives 	<ul style="list-style-type: none"> Seek opportunities to increase team contribution and responsibility Respect and support the diverse nature of others and be aware of the benefits of a diverse approach Effectively delegate tasks and empower others to increase contribution and execute functions optimally Apply relevant employee legislation fairly and consistently Effectively identify capacity requirements to fulfill the strategic mandate 	<ul style="list-style-type: none"> Identify ineffective team and work processes and recommend remedial interventions Recognise and reward effective and desired behavior Provide mentoring and guidance to others in order to increase personal effectiveness Identify development and learning needs within the team Inspire a culture of performance excellence by giving positive and constructive feedback to the team Achieve agreement or consensus in adversarial environments Lead and unite diverse teams across divisions to achieve institutional objectives

*Jean Ambras**Jean Ambras**Jean Ambras*

CLUSTER :	LEADING COMPETENCIES	COMPETENCY NAME : Program and Project Management			
		COMPETENCY DEFINITION : Able to understand program and project management methodology; plan, manage, monitor and evaluate specific activities in order to deliver on set objectives			
COMPETENCY NAME :	ACHIEVEMENT LEVELS	BASIC	ADVANCED	SUPERIOR	
		<ul style="list-style-type: none"> Initiate projects after approval from higher authorities Understand procedures of program and project management methodology, implications and stakeholder involvement Understand the rational of projects in relation to the institution's strategic objectives Document and communicate factors and risk associated with own work Use results and approaches of successful project implementation as guide 	<ul style="list-style-type: none"> Establish broad stakeholder involvement and communicate the project status and key milestones Define the roles and responsibilities of the project team and create clarity around expectations Find a balance between project deadline and the quality of deliverables Identify appropriate project resources to facilitate the effective completion of the deliverables Comply with statutory requirements and apply policies in a consistent manner 	<ul style="list-style-type: none"> Manage multiple programs and balance priorities and conflicts according to institutional goals Apply effective risk management strategies through impact assessment and resource requirements Modify project scope and budget when required without compromising the quality and objectives of the project Involve top-level authorities and relevant stakeholders in seeking project buy-in Identify and apply contemporary project management methodology Monitor progress and use of resources and make needed adjustments to timelines, steps and resource allocation 	<ul style="list-style-type: none"> Understand and conceptualise the long-term implications of desired project outcomes Direct a comprehensive strategic macro and micro analysis and scope projects accordingly to realise institutional objectives Influence people in positions of authority to implement outcomes of projects Lead and direct translation of policy into workable action plans Ensures that programs are monitored to track progress and optimal resource utilisation, and that adjustments are made as needed Influence and motivate project team to deliver exceptional results Monitor policy implementation and apply procedures to manage risks

A handwritten signature in black ink, appearing to read "Dr. S. S. Sankar".

CLUSTER:	COMPETENCY NAME:	LEADING COMPETENCIES			
		ACHIEVEMENT LEVELS	COMPETENT	ADVANCED	SUPERIOR
	Financial Management COMPETENCY DEFINITION : Able to compile, plan and manage budgets, control cash flow, institute financial risk management and administer procurement processes in accordance with recognised financial practices. Further to ensure that all financial transactions are managed in an ethical manner	<ul style="list-style-type: none"> Understand basic financial concepts and methods as they relate to institutional processes and activities Display awareness into the various sources of financial data, reporting mechanisms, financial governance, processes and systems Understand the importance of financial accountability Understand the importance of asset control 	<ul style="list-style-type: none"> Exhibit knowledge of general financial concepts, planning, budgeting and forecasting and how they interrelate Assess, identify and manage financial risks 	<ul style="list-style-type: none"> Take active ownership of planning, budgeting and forecasting processes and provides credible answers to queries within own responsibility Prepare budgets that are aligned to the strategic objectives of the institution 	<ul style="list-style-type: none"> Develop planning tools to assist in evaluating and monitoring future expenditure trends Set budget frameworks for the institution

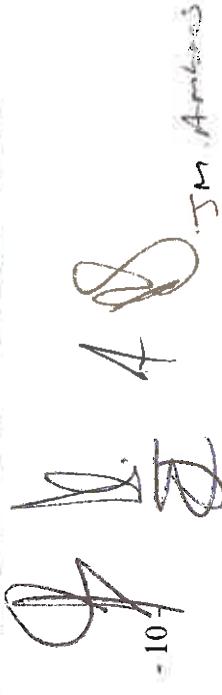
CLUSTER :	COMPETENCY NAME :	LEADING COMPETENCIES		
		ACHIEVEMENT LEVELS	COMPETENT	SUPERIOR
	Change Leadership			



Handwritten signatures of Ambrose and others, likely signatories or witnesses to the document.

LEADING COMPETENCIES	
CLUSTER :	COMPETENCY NAME :
COMPETENCY DEFINITION :	
	ACHIEVEMENT LEVELS
Governance Leadership	<p>BASIC</p> <ul style="list-style-type: none"> Display a basic awareness of risk, compliance and governance factors but require guidance and development in implementing such requirements Understand the structure of cooperative government but requires guidance on fostering workable relationships between stakeholders Provide input into policy formulation
Able to promote, direct and apply professionalism in managing risk and compliance requirements and apply a thorough understanding of governance practices and obligations. Further, able to direct the conceptualization of relevant policies and enhance cooperative governance relationships	<p>COMPETENT</p> <ul style="list-style-type: none"> Display a thorough understanding of governance and risk and compliance factors and implement plans to address these Demonstrate understanding of the techniques and processes for optimising risk taking decisions within the institution Actively drive policy formulation within the institution to ensure the achievement of objectives
	<p>ADVANCED</p> <ul style="list-style-type: none"> Ability to link risk initiatives into key institutional objectives and drivers Identify, analyse and measure risk, create valid risk forecasts and map risk profiles Apply risk control methodology and approaches to prevent and reduce risk that impede on the achievement of institutional objectives Demonstrate a thorough understanding of risk retention plans
	<p>SUPERIOR</p> <ul style="list-style-type: none"> Demonstrate a high level of commitment in complying with governance requirements Implement governance and compliance strategy to ensure achievement of institutional objectives within the legislative framework Able to advise local government on risk management, best practice interventions and compliance management Able to forge positive relationships on cooperative governance level to enhance the effectiveness of local government Able to shape, direct and drive the formulation of policies on a macro level Identify and implement comprehensive risk management systems and processes Implement and monitor the formulation of policies, identify and analyse constraints and challenges with implementation and provide recommendations for improvement

CLUSTER :	COMPETENCY NAME :	CORE COMPETENCIES		
		ACHIEVEMENT LEVELS	ADVANCED	SUPERIOR
	Moral Competence COMPETENCY DEFINITION : Able to identify moral triggers, apply reasoning that promotes honesty and integrity and consistently display behavior that reflects moral competence	BASIC <ul style="list-style-type: none"> Realise the impact of acting with integrity, but requires guidance and development in implementing principles Follow basic rules and regulations of the institution Able to identify basic moral situations, but requires guidance and development in understanding and reasoning with moral intent. COMPETENT <ul style="list-style-type: none"> Conduct self in alignment with the values of local government and the institution Able to openly admit own mistakes and weaknesses and seek assistance from others when unable to deliver Actively report fraudulent activity and corruption with local government Understand and honor the confidential nature of matters without seeking personal gain Able to deal with situations of conflict of interest promptly and in the best interest of local government 	<ul style="list-style-type: none"> Identify, develop and apply measures of self-correction Able to gain trust and respect through aligning actions with commitments Make proposals and recommendations that are transparent and gain the approval of relevant stakeholders Present values, beliefs and ideas that are congruent with the institution's rules and regulations Takes an active stance against corruption and dishonesty when noted 	<ul style="list-style-type: none"> Create an environment conducive of moral practices Actively develop and implement measures to combat fraud and corruption Set integrity standards and shared accountability measures across the institution to support the objectives of local government Take responsibility for own actions and decisions, even if the consequences are unfavorable

CLUSTER :		CORE COMPETENCIES		
COMPETENCY NAME :	COMPETENCY DEFINITION :	ACHIEVEMENT LEVELS		
		BASIC	COMPETENT	SUPERIOR
	Able to plan, prioritise and organise information and resources effectively to ensure the quality of service delivery and build efficient contingency plans to manage risk	<ul style="list-style-type: none"> • Able to follow basic plans and organise tasks around set objectives • Understand the process of planning and organising but requires guidance and development in providing detailed and comprehensive plans • Able to follow existing plans and ensure that objectives are met • Focus on short-term objectives in developing plans and actions • Arrange information and resources required for a task, but require further structure and organisation 	<ul style="list-style-type: none"> • Actively and appropriately organise information and resources required for a task • Recognise the urgency and importance of tasks • Balance short and long-term plans and goals and incorporate into the team's performance objectives • Schedule tasks to ensure they are performed within budget and with efficient use of time and resources • Measures progress and monitor performance results 	<ul style="list-style-type: none"> • Able to define institutional objectives, develop comprehensive plans, integrate and coordinate activities and assign appropriate resources for successful implementation • Identify in advance required stages and actions to complete tasks • Schedule realistic timelines, objectives and milestones for tasks and projects • Produce clear, detailed and comprehensive plans to achieve institutional objectives • Identify possible risk factors and design and implement appropriate contingency plans • Adapt plans in light of changing circumstances • Prioritise tasks and projects according to their relevant urgency and importance
				

CLUSTER :	CORE COMPETENCIES
COMPETENCY NAME :	Analysis and Innovation
COMPETENCY DEFINITION :	Able to critically analyse information, challenges and trends to establish and implement fact-based solutions that are innovative to improve institutional processes in order to achieve key strategic objectives
ACHIEVEMENT LEVELS	
BASIC	<ul style="list-style-type: none"> Understand the basic operation of analysis, but lack detail and thoroughness Able to balance independent analysis with requesting assistance from others Recommend new ways to perform tasks within own function Propose simple remedial interventions that marginally challenges the status quo Listen to the ideas and perspectives of others and explore opportunities to enhance such innovative thinking
COMPETENT	<ul style="list-style-type: none"> Demonstrate logical problem solving techniques and approaches and provide rationale for recommendations Demonstrate objectivity, insight and thoroughness when analysing problems Able to break down complex problems into manageable parts and identify solutions Consult internal and external stakeholders on opportunities to improve processes and service delivery Clearly communicate the benefits of new opportunities and innovative solutions and stakeholders
ADVANCED	<ul style="list-style-type: none"> Engage with appropriate individuals in analysing and resolving complex problems Identify solutions on various areas in the institution Formulate and implement new ideas throughout the institution Able to gain approval and buy-in for proposed interventions from relevant stakeholders
SUPERIOR	<ul style="list-style-type: none"> Coaches team members on analytical and innovative approaches and techniques Create an environment conducive to analytical and fact-based problem solving Analyse, recommend solutions and monitor trends in key challenges to prevent and manage occurrence Create an environment that fosters innovative thinking and follows a learning organisation approach Be a thought leader on innovative customer service delivery and process optimisation Play an active role in sharing best practice solutions and engage in national and international local government seminars and conferences <p style="text-align: right;">J.M. Ambrus</p>

CLUSTER:	COMPETENCY NAME :	CORE COMPETENCIES		
		ACHIEVEMENT LEVELS	COMPETENT	SUPERIOR
COMPETENCY DEFINITION :	<p>Knowledge and Information Management</p> <p>Able to promote the generation and sharing of knowledge and information through various processes and media, in order to enhance the collective knowledge base of local government</p>		<ul style="list-style-type: none"> • Use appropriate information systems and technology to manage institutional knowledge and information sharing • Evaluate data from various sources and use information effectively to influence decisions and provide solutions • Actively create mechanisms and structures for sharing information • Use external and internal resources to research and provide relevant and cutting-edge knowledge to enhance institutional effectiveness and efficiency 	<ul style="list-style-type: none"> • Create and support a vision and culture where team members are empowered to seek, gain and share knowledge and information • Establish partnerships across local government to facilitate knowledge management • Demonstrate a mature approach

CLUSTER :	CORE COMPETENCIES
COMPETENCY NAME :	Communication
COMPETENCY DEFINITION :	Able to share information, knowledge and ideas in a clear, focused and concise manner appropriate for the audience in order to effectively convey, persuade and influence stakeholders to achieve the desired outcome
ACHIEVEMENT LEVELS	
BASIC	COMPETENT
<ul style="list-style-type: none"> Demonstrate an understanding for communication levers and tools appropriate for the audience, but requires guidance in utilising such tools Express ideas in a clear and focused manner, but does not always take the audience into consideration Disseminate and convey information and knowledge adequately 	<ul style="list-style-type: none"> Express ideas to individuals and groups in formal and informal settings in a manner that is interesting and motivating Able to understand, tolerate and appreciate diverse perspectives, attitudes and beliefs Adapt communication content and style to suit the audience and facilitate optimal information transfer Deliver content in a manner that gains support, commitment and agreement from relevant stakeholders Compile clear, focused, concise and well-structured written documents
ADVANCED	SUPERIOR
	<ul style="list-style-type: none"> Effectively communicate high-risk and sensitive matters to relevant stakeholders Develop a well-defined communication strategy Balance political perspectives with institutional needs when communicating viewpoints on complex issues Able to effectively direct negotiations around complex Market and promote the institution to external stakeholders and seek to enhance a positive image of the institution Able to communicate with the media with high levels of moral competence and discipline

CLUSTER:	COMPETENCY NAME:	CORE COMPETENCIES		
		COMPETENT	ADVANCED	SUPERIOR
COMPETENCY DEFINITION:	Results and Quality Focus Able to maintain high quality standards, focus on achieving results and objectives while consistently striving to exceed expectations and encourage others to meet quality standards. Further, to actively monitor and measure results and quality against identified objectives			
ACHIEVEMENT LEVELS	BASIC			
	<ul style="list-style-type: none"> Understand quality of work but requires guidance in attending to important matters Show a basic commitment to achieving the correct results Produce the minimum level of results required in the role Produce outcomes that is of a good standard Focus on the quantity of output but requires development in incorporating the quality of work Produce quality work in general circumstances, but fails to meet expectation when under pressure 	<ul style="list-style-type: none"> Focus on high-priority actions and does not become distracted by lower-priority activities Display firm commitment and pride in achieving the correct results Set quality standards and design processes and tasks around achieving set standards Produce output of high quality Able to balance the quantity and quality and quality of results in order to achieve objectives Monitors progress, quality of work and use of resources; provide status updates and make adjustments as needed 	<ul style="list-style-type: none"> Consistently verify own standards and outcomes to ensure quality output Focus on the end result and avoids being distracted Demonstrate a determined and committed approach to achieving results and quality standards Follow task and projects through to completion Set challenging goals and objectives to self and team and display commitment to achieving expectations Maintain a focus on quality outputs when placed under pressure Establishing institutional systems for managing and assigning work, defining responsibilities, tracking, monitoring and measuring success, evaluating and valuing the work of the institution 	<ul style="list-style-type: none"> Coach and guide others to exceed quality standards and results Develop challenging, client-focused goals and sets high standards for personal performance Commit to exceed the results and quality standards, monitor own performance and implement remedial interventions when required Work with team to set ambitious and challenging team goals, communicating long- and short term expectations Take appropriate risks to accomplish goals Overcome setbacks and adjust action plans to realise goals Focus people on critical activities that yield a high impact

Signature
Date: 14/08/2023

Personal Development Plan

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Skills Performance Gap	Outcomes Expected	Suggested training and /or development activity	Suggested mode of delivery	Suggested Time Frames	Work opportunity created to practice skill/development area	Support Person
1.						
2.						
3.						

Signed and accepted by the Employee Chief Financial Officer

Date: 08/09/2023

Signed by the Municipal Manager on behalf of the Municipality

Date: 13/09/2023